Community Sales Agent

Build your own client relationships

Calgary & surrounding communities
Remote follow-up + local consultations by appointment

20%-25% Commission on net blind sales
Self-generated clients · depending on product

Uncapped earnings. No scheduled base salary. Statutory employee minimum pay applies.

Introduce EZEBLINDS to homeowners through your own community connections, referrals and prospecting. Guide each client from the first conversation to an approved custom-blind order.

What you'll do

- Develop your own pipeline and document where each lead came from.
- Understand the home, recommend suitable products and coordinate an approved quote.
- Keep customers informed and hand accepted orders to our measurement and installation team.

What you bring

- Consultative sales or home improvement sales experience is helpful; no degree is required.
- Comfort using email, a CRM and accurate sales records.
- Availability for local travel and customer consultations by appointment.
- Legal authorization to work in Canada.
- Honest, respectful customer communication and a careful approach to follow-up.

Support: Learn the products · Quote with support · Make a clear handoff.

No inventory buy-in or joining fee. The company reimburses preapproved business mileage under our written expense policy, separately from commission. Lead volume and commission income are not guaranteed. See pages 3-4 for the complete shared compensation plan.

Let's start a conversation

Email your resume or a brief sales record, your location and your availability.

sales@ezeblinds.ca · Subject: Application: Community Sales Agent

Please leave out your Social Insurance Number, bank details and other sensitive financial information.

Inbound Sales Agent

Turn enquiries into thoughtful advice

Calgary & surrounding communities
Remote follow-up + local consultations by appointment

10%-15%

Commission on net blind sales
Company-provided leads · depending on product

Uncapped earnings. No scheduled base salary. Statutory employee minimum pay applies.

Help people who contact EZEBLINDS explore their options and make a confident choice. Follow up with care, keep a clear sales record and move approved orders smoothly into delivery.

What you'll do

- Respond to assigned enquiries and maintain a clear follow-up record.
- Discuss product options, prepare company-approved quotes and answer customer questions.
- Coordinate the next steps with our measurement and installation team.

What you bring

- Consultative sales or home improvement sales experience is helpful; no degree is required.
- Comfort using email, a CRM and accurate sales records.
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A clear plan for every sale.

This commission plan applies to new hires. Your written agreement is confirmed before you begin; existing signed agreements remain unchanged. All dollar amounts are Canadian dollars.

Lead source	Commission	Rate basis
Self-generated clients	20%-25%	Depending on product
Company-provided leads	10%-15%	Depending on product

Product-based commission

Self-generated clients earn 20%-25% of eligible net blind sales. Company-provided leads earn 10%-15% of eligible net blind sales. The applicable rate depends on the product and lead source and is confirmed in the written commission agreement. There are no monthly sales bands or salary bands. Commission earnings are uncapped.

What commission is based on

The commission base is collected net blind product sales and approved product upgrades after discounts, credits and refunds. It excludes tax, measurement, installation, haul-away, temporary blinds, dealer service plans and separately charged fees. Final commission amounts are rounded upward to C$0.05.

Approved pricing and discounts

Commission is calculated on eligible net blind sales after approved discounts, credits and refunds. Quotes and discounts require company approval. The applicable product and lead-source rate is confirmed in the written commission agreement before the sale.

Continue to page 4 for payment timing and written terms.

Know how you'll be paid.

A commission-led plan

Commission earnings are uncapped. There is no scheduled base salary. Employees receive any statutory minimum-pay top-ups required by law, and those top-ups are not recovered from future commissions. Employment status and the applicable terms are confirmed in writing before work begins; these roles are not automatically classified as independent contractor positions.

When commission is earned and paid

Commission is earned when an accepted order is paid in full and the blind products have been delivered. We provide a monthly statement and pay within seven calendar days following month-end, subject to any earlier statutory deadline.

Written terms before you start

Your written commission agreement defines lead attribution, shared-sale splits, eligible line allocation, returns, cancellations and lawful adjustments. Supplier errors and remake costs are not automatically deducted from your pay. This is a new-hire plan; existing signed agreements remain unchanged.

Are company leads or earnings guaranteed?

No. Company-provided lead volume is not guaranteed, and there is no guaranteed commission income. Results depend on eligible completed sales and the written terms. Any statutory minimum-pay obligations for employees still apply.

Expenses and joining requirements

No agent inventory buy-in or joining fee is required. The company reimburses preapproved business mileage under the written expense policy, separately from commission. Confirm travel approval and reimbursement arrangements before incurring expenses.